



FLORIDA ASSOCIATION OF LICENSED REPOSSESSORS



UPDATE

Immediately following the first meeting on August 13, 2021, FALR issued a press release outlining three major concerns FALR would immediately be addressing. The first issue to be addressed was that DRN was not acting in the repossession agents' best interest. To start the process, select members powered down their LPR cameras. This strategy was effective as an in-person meeting was requested by DRN within two weeks. On September 16, 2021, DRN's CEO, Jeremiah Wheeler and his management team met with the members and board members of FALR.

At the meeting, the need for change, which was made clear by FALR was received very well by DRN. First, FALR emphasized the need for DRN to recognize the importance of the agencies who collect the data. Second, the information collected should not be sold to clients who will use the data as a tool to justify a reduction of repossession rates. Finally, we identified that DRN is liable for the safety of the field agent because the current flow of data endangers these agents. DRN agreed to work on the following items:

- Advanced Alert (AA) - Will increase the distance radius for multiple alerts so agents are not showing up at the same place at the same time (2 miles)
- AA - Delay the AA timing to TDM for everyone to 72 hours
- AA - Delay the AA timing to Smart Maps for 72 h
- Forwarders - Do not send historical data to providers on LPR orders for 72 hours
- Forwarders - Live Hits delay 6 hours to providers case management systems and direct live hit
- AA - Change AA decisions from last scanned to most scans for that plate (in the last 14 days)

In the past fifteen days we are proud to say that DRN has implemented the above changes. This proves that the repossession industry can be changed. Done correctly, the scales can be balanced out. We appreciate the swift action that DRN took to work with the repossession industry. It is all about working together in a professional, profitable, and impartial relationship. More changes are coming. FALR can have a greater impact with additional members, If interested in becoming a member: [Email membership@falr.org](mailto:membership@falr.org)